

## Message Text

UNCLASSIFIED

PAGE 01 BANGKO 01898 281236Z

64

ACTION EA-09

INFO OCT-01 ISO-00 EB-07 /017 W  
----- 064325

R 281106Z JAN 76  
FM AMEMBASSY BANGKOK  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 7457  
AMEMBASSY SINGAPORE

UNCLAS BANGKOK 1898

SINGAPORE PASS WALTER I. FRANCIS, ROCKWELL SINGAPORE

PRIVATE LIMITED

E.O. 11652: N/A

TAGS: BDIS, TH

SUBJ: TRADE COMPLAINT: THAI INDUSTRIES DEVELOPMENT  
CO., LTD. VS ROCKWELL INTERNATIONAL (PREVIOUSLY:  
DRAPER DIVISION, NORTH AMERICAN ROCKWELL)

1. EMBASSY HAS RECEIVED FROM THAI INDUSTRIES DEVELOPMENT CO. LTD. A COMPLAINT AGAINST ROCKWELL INTERNATIONAL, (25 HOPEDALE ST., HOPEDALE, MASS. 01747). THAI FIRM STATED THAT IN JULY AND SEPTEMBER 1973 IT PLACED ORDERS TO ROCKWELL FOR 200 UNITS OF DRAPER X-2 LOOM (50 INCHES) AND 100 UNITS OF DRAPER X-2 LOOM (64 INCHES GREY WIDTH) ALONG WITH ACCESSORIES AND ATTACHMENTS FOR A TOTAL AMOUNT OF U.S. \$1,150,791. AMERICAN TRADING CO., THE LOCAL REPRESENTATIVE OF ROCKWELL, CONFIRMED THAT FIRST SHIPMENT WOULD BE 30 SEPTEMBER, 1974, AND SECOND SHIPMENT IN FIRST QUARTER OF 1975. PER AGREEMENT, THAI FIRM MADE A DOWN PAYMENT OF U.S. \$115,079.10 TO ROCKWELL. IN OCTOBER 1974, COMPLAINANT OPENED A L/C FOR U.S. \$180,000 REPRESENTING 80 PER CENT OF 50 UNITS OF DRAPER X-2 LOOM (64 INCHES), AND THIS SHIPMENT ARRIVED IN AUGUST 1975.

2. IN DECEMBER 1974, AMERICAN TRADING INFORMED THAI INDUSTRIES OF A PRICE INCREASE: THE 50 INCHES X-2 LOOM INCREASED FROM U.S. \$2,804.02 TO U.S. \$4,618 EACH, AND 64 INCHES X-2 LOOM  
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 BANGKO 01898 281236Z

FROM U.S. \$3,352.04 TO U.S. \$5,690 EACH, AND THEIR ACCESSORIES

ALSO INCREASED IN PRICE. COMPLAINANT ASKS THAT ROCKWELL REPAY THE BALANCE OF THE U.S. \$92,579.10 DOWN PAYMENT INCLUDING INTEREST, OR SHIP THE LOOMS AT THEIR ORIGINAL PRICES.

3. EMBASSY CONTACTED AMERICAN TRADING AND WAS INFORMED THAT THE COMPALINANT DELAYED OPENING THE L/C DURING A PERIOD WHEN PRICES INCREASED STEADILY. ON THE OTHER HAND, THAI INDUSTRIES SAID THAT THE AGREEMENTS DID NOT MENTION ANY FIXED DATE FOR OPENING THE L/C AND THAT AMERICAN TRADING FAILED TO FIND AN APPROPRIATE SOURCE OF FINANCING, AS STIPULATED IN THE CONTRACT.

4. WE UNDERSTAND MR. FRANCIS OF ROCKWELL'S SINGAPORE OFFICE VISITED BANGKOK IN SUMMER OF 1975, BUT WAS UNABLE TO RESOLVE THE CASE, AND THERE HAS APPARENTLY BEEN NO COMMUNICATION SINCE THEN. COMMERCE IS REQUESTED TO CONTACT MR. J. M. BUZBY, JR. OF ROCKWELL INTERNATIONAL TO URGE FIRM TO WRITE TO THAI INDUSTRIES, EITHER DIRECTLY OR THROUGH ITS SINGAPORE REPRESENTATIVE, EXPLAINING ITS POSITION.  
WHITEHOUSE

UNCLASSIFIED

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 28 JAN 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1976BANGKO01898  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D760032-1047  
**From:** BANGKOK  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1976/newtext/t19760115/aaaaamus.tel  
**Line Count:** 80  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EA  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** hattaycs  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 30 JUN 2004  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <30 JUN 2004 by schwenja>; APPROVED <27 JUL 2004 by hattaycs>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
04 MAY 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** TRADE COMPLAINT: THAI INDUSTRIES DEVELOPMENT CO., LTD. VS ROCKWELL INTERNATIONAL (PREVIOUSLY  
**TAGS:** BDIS, TH  
**To:** COM  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006